



Gallagher Connect Partners

Gallagher's premier network for certified diverse partners



Insurance-related supplier diversity spend: A new strategy for Fortune 500 companies



Gallagher believes that clients benefit when intrinsic values, especially those related to diversity, culture and inclusion, are aligned with business objectives.

Gallagher Connect Partners is an inclusive network of minority, women and other diverse certified insurance professionals that were strategically selected based on their unique specializations, shared values and proven ability to best serve our clients' risk management, insurance and supplier diversity needs.



Meeting your ever-growing diversity spend targets through our MWBE partnerships.

The emphasis and higher targets on supplier diversity spends have left many Fortune 500 companies and other commercial businesses seeking ways to meet and exceed their diversity goals, which can be challenging through traditional suppliers. Gallagher Connect Partners can help you achieve your supplier diversity goals, while delivering a broader scope of insurance products and services for our clients.



Why Gallagher Connect Partners?

Through a very competitive process, Gallagher Connect Partners are thoroughly vetted and selected as premier firms. Partners have deep expertise, unique perspectives, and capabilities across a wide range of industries and coverages.

A Differentiated Approach.

We are committed to building inclusive teams with top talent who are representative of our clients, their employees and the communities they serve. This commitment and business strategy has afforded Gallagher recognition in the marketplace for putting their clients first and doing what is in their best interests. Through our internal diversity and external partnerships with diverse insurance specialists, we can bring the most value, thought leadership and innovation to our clients.

Our diverse insurance network partnerships and unique approach serves your best interests. By establishing a scope of responsibilities based on each party's specializations and strengths in advance of the RFP process, Gallagher and its partners are able to develop innovative solutions and deliver cost-effective insurance strategies.

You receive the local and diverse expertise you need, backed by the strength of Gallagher's Global Brokerage, to help you achieve your supplier diversity goals and broader organizational goals, giving you confidence in your choices in risk management solutions.

Through collaboration and by leveraging each other's knowledge and skills, Gallagher Connect Partners can develop creative and powerful solutions for our shared clients.

What does the GCP network mean for clients?

- Expanded access to thought leadership, intellectual capital and innovative business solutions
- Opportunity to reaffirm their commitment toward their own diversity and inclusion goals
- Increased spend with diverse suppliers
- Collaboration with specialized brokerage partners for their unique business needs
- Ability to tap into resources and secure world-class service



ABOUT VALUEPRO INSURANCE SOLUTIONS, INC.

Valuepro Insurance Solutions, Inc., is a full-service insurance brokerage serving clients in Southern California since 1994. Taking care of our clients' needs is our highest priority. Through our extensive knowledge of risk management and employer-driven insurance products, we take pride in delivering top-quality service and solutions. In addition, as a NMSDC-certified minority business enterprise (MBE), we assist our clients with meeting and exceeding their supplier diversity goals. We care about our clients, their employees and our community.

Industries we serve:

- Public sector
- Construction
- Higher education
- Nonprofit
- Healthcare
- Religious
- Transportation
- Real estate/hospitality

Areas of risk management specialization:

- Property
- Casualty
- Personal lines
- Workers' compensation
- Cyber

- Management liability/
executive risk
- Employee benefits



LOUIE CAZARES

President/CEO

Phone: 619.631.4404

Email: Louie@valueproins.com

Louie Cazares began his career as an independent insurance agent in 1986, and has been serving the insurance needs of small, medium and large businesses ever since. He founded Valuepro Benefits in 1994. Having worked both within insurance agencies and carriers, he has developed an extensive knowledge of risk management and employer-focused insurance products. He believes that personal attention and taking ownership of meeting his clients' needs is the key to success. In 2014, Louie founded ValuePro Insurance Solutions, whose mission is to provide superior service and products to businesses and individuals. He wants to make a difference in his community by helping businesses help their employees, which helps businesses thrive and prosper, and ultimately benefits everyone. Louie and his wife Cecilia have been married since 1986, and together they have been blessed with six beautiful children and three very cute grandchildren.



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About Gallagher

Gallagher is a global leader in insurance, risk management and consulting services. We help businesses grow, communities thrive and people prosper. We live a culture defined by The Gallagher Way, our set of shared values and guiding tenets. A culture driven by our people, more than 33,000 strong, serving our clients with custom solutions that will protect them and fuel their futures. Around the globe and across a full spectrum of services.

Gallagher provides insurance, risk management and consultation services for our clients in response to both known and unknown risk exposures. When providing analysis and recommendations regarding potential insurance coverage, potential claims and/or operational strategy in response to national emergencies (including health crises), we do so from an insurance/risk management perspective, and offer broad information about risk mitigation, loss control strategy and potential claim exposures. We have prepared this commentary and other news alerts for general informational purposes only and the material is not intended to be, nor should it be interpreted as, legal or client-specific risk management advice. General insurance descriptions contained herein do not include complete insurance policy definitions, terms and/or conditions, and should not be relied on for coverage interpretation.

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